

Practitioner Price List

This document contains teamSalient[®] pricing information correct at 9 July 2021.

Pricing policy

- teamSalient[®] pricing is based on a credit system. Coaches buy credits in advance and assign them to a team in their teamSalient[®] system coach account.
- Credits are available to purchase in £50.00 units i.e. 1 credit = £50.00 +VAT.
- The number of credits a coach buys will depend upon the number and/or combination of teamSalient[®] products to be used.
- Coaches/Organisations can buy credits in 2 ways:
 1. On-line (by debit/credit card via Stripe) through the teamSalient[®] system, or
 2. By invoice to ZPD Consulting Limited (the legal owner of teamSalient[®]).
- Credits bought by Stripe will be automatically added to a coach's account. Credits bought by invoice will be added manually .
- Pricing may be changed without prior notification. Please check prices if unsure.

teamSalient[®] product options

teamSalient[®] products may be bought as follows:

1. Full version for use with 1 team. This gives access to 2 surveys to be used with the team: an initial survey, and a subsequent survey to be used within 12 months of the start date of the first survey.
2. Pulse version for use with 1 team *after* using the full version and to be used within 18 months of the start date of the first survey. This is bought as a standalone product.

RRP

Recommended minimum retail prices are based on country and sector in which the team is working.

For the full version (2 surveys):

| Country band* | Private sector | Public sector | Not for profit |
|---------------|-------------------|-------------------|------------------|
| A | £600 (12 credits) | £500 (10 credits) | £350 (7 credits) |
| B | £500 (10 credits) | £400 (8 credits) | £300 (6 credits) |
| C | £400 (8 credits) | £300 (6 credits) | £250 (5 credits) |

For the pulse version (1 survey):

| Country band* | Private sector | Public sector | Not for profit |
|---------------|------------------|------------------|------------------|
| A | £150 (3 credits) | £150 (3 credits) | £100 (2 credits) |
| B | £150 (3 credits) | £150 (3 credits) | £100 (2 credits) |
| C | £100 (2 credits) | £100 (2 credits) | £50 (1 credit) |

* Country bands are shown below

Notes:

- Above these prices, practitioners determine their own client pricing policy.
- Discounts may be available for significant sales volumes.
- 1-1 supervision is available separately as chargeable service.
- There are no other charges e.g. for large teams, sub-groups or set up costs.

Please send pricing questions or enquiries to info@teamsalient.com.

Country bands

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|--------|--|
| Band A | Europe: UK, Ireland, Germany, France, Switzerland, Austria, Norway, Sweden, Denmark, Belgium, Netherlands, Israel, Iceland N America: USA, Canada |
| Band B | Italy, Greece, Spain, Portugal, Russia India United Arab Emirates and other Middle Eastern countries Australia, New Zealand, China, Singapore, Thailand, Japan |
| Band C | African countries Latin American countries Eastern European countries Other Asian countries |